**Solar Bid, Inc.**

**Salesmen/Trade shoes and using social media big time. (Defiantly use social media)**

*If Homeowners (serious Buyer) would interesting getting solar. (Try to save money)*

**Step 1** - Customer Name

Address

Phone number

Email

12 Month of electricity usage (? Explain how to get this values)

Electrical Panel Picture (Size of bus bar and Main Breaker) (? Explain with sample pictures)

Special note customer preference of panel/Inverter/Racking & designer as CNG (Optional))

(Job start progress (Customer can see where is the job at until finish the bid))

**Step 2** - CADvanced find the system size (Someone trained)

Drafter design the layout according to the system size

Upload the layout and production report

**Step 3** - Bid is open for public now

Either we will send notification to all the contractor around the area or they will see there is job open for bid.

* Have to set up each contractor can set up radius of distance they willing to do the job)
* If we set up customer get notification then whoever available for within distance they will get notification
* For open job contractor can see the system size and layout and as well as bid closing date.
* Each bidder can see each other’s bid proposal (what kind a material and warranty)
* Customer can see their job since started to until closing bid
* If customer still not satisfy may be go to second bid?

**Step 4** – If customer ok with the price got from bid he or she can accept the one of bid.

**Step 5** – Chosen customer and SB get notification.

**Step 6** – Time to pay referral fee to SB (New Company). $500.00.

**Step 7** – Confirm payment then release customer information with contractor.

**Job is done**!

**Then we go to party**…

* Contractor can see customer Name/city and zip code
* Customer can see contractor name as a nick name
* We have to keep eye on or set up website automatic detect either part not sharing their contacts.
* First 3-6 months free for contractors or totally free to use our flat form and for customer totally free
* Better to have app for Android/ISO (May be Later)
* Optional ( maybe we can advertise some solar relative things differently not solar companies)
  + Solar panel
  + Inverter
  + Racking
  + Battery
  + Wires
  + Extra.

Steps

1 Customer request

2 We are sending confirmation email (we receive your request)

3 We create design and proposal

4 Now customer can review and accept or change

5 Customer approve

6 Now we open the bid

7 Bid close

8 Bid’s revive by customer

9 if customer Okey with price now customer can decide whether approve or not

10 If customer approve and let’s say he sign or something now officially customer ready at this point we need to make sure customer can’t cancel

11 Now we will send a congratulation email to bidder

12 Now time to bidder to pay us

13 if payment confirmed

14 now we can share information both parties (after this we done with our job)

15 maybe we can send congratulation email to both party and something